



# S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 3.0

&

## TRUST LEGAL CLIMATE LAW STUDENT OF THE YEAR AWARD

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### LLOYD LAW COLLEGE

Date: 25 to 27 March 2022 | zoom

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रविशंकर प्रसाद  
RAVI SHANKAR PRASAD



सत्यमेव जयते

मंत्री  
विधि एवं न्याय, संचार  
एवं  
इलेक्ट्रॉनिकी और सूचना प्रौद्योगिकी  
भारत सरकार  
MINISTER OF  
LAW & JUSTICE, COMMUNICATIONS  
and  
ELECTRONICS & INFORMATION, TECHNOLOGY  
GOVERNMENT OF INDIA



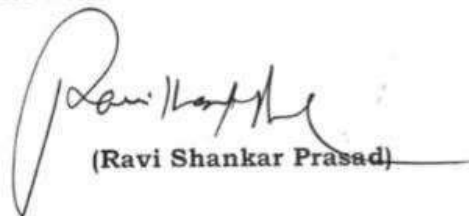
### MESSAGE

With immense pleasure I extend my heartiest good wishes for the successful organising of S.K. Misra Memorial International Mediation and Negotiation Competition 2.0 from 05 to 07 March 2021.

I congratulate Mr. Sudhir Mishra, BW Legal World and Lloyd Law College for this exceptional and commendable academic endeavour of international and national importance.

It is a matter of national pride and honour for legal fraternity that this legal academic event has received more than 440 registrations from around 100+ Law Schools across the world. I understand that top 100 teams have been invited to compete in this prestigious competition.

I extend my heartiest greetings to all those associated with this event and extend my Best Wishes to all the participants and also to teams from India and across the world.



(Ravi Shankar Prasad)



**Mr. S. K. Misra** was a professor of mathematics in Uttar Pradesh and later joined civil services in Bihar. In 1989 he was promoted into Indian Administrative Service (IAS) and was a distinguished Bihar cadre officer. After retiring from IAS he dedicated his life to Right to Information Act and was the first secretary of Bihar Information Commission. In the last years of his life he was mentoring many civil services aspirants who use to take his guidance in Delhi. He left this world in May 2015.





## Best Law Colleges of India - Annual Survey 2021 Ranking of Lloyd Law College

INDIA  
**TODAY**



Pvt. Law College  
Delhi/NCR

Pvt. Law College  
in India

competition  
**success**  
review



Ranking of Top Eminent  
Law Schools

Ranking of Top  
Law Schools by State -  
Uttar Pradesh

OUTLOOK  
THE WEEKLY NEWSMAGAZINE



Personality Development  
& Exposure

THE WEEK



Pvt. Law College  
North Zone



## LLOYD LAW COLLEGE

Lloyd Law College is a premier educational institution offering legal education since year 2003 in affiliation with CCS University, Meerut, U.P. (state university established in 1965), and approved by the Bar Council of India (Statutory body for professional legal education in India). The College greatly benefits from the mentorship and patronage of Padma Bhushan Late Prof. (Dr.) N.R. Madhava Menon, "The living legend of Law" and the flag bearer of legal education reforms in India. Prof. Menon was a visionary of legal education who was also the designer and architect of the five-year integrated B.A.LL.B. Programme in India and the Founder of the premier legal institutions of the country including the National Law School of India University, Bangalore and the National University of Juridical Sciences, Kolkata. Prof. Menons relentless efforts in revamping and modernizing the legal education of the country has successfully brought Indian legal education at par with the legal institutions in the developed countries.





# S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 3.0

## :-: ADVISORY BOARD :-:



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Founder & Managing Partner  
Trust Legal Advocates & Consultants



Vice Chairperson

**Dr. Md. Salim**

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Lloyd Law College



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**Adv. Petal Chandhok**

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# S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 3.0



## :-: ADVISORY BOARD :-:



**MR. ANDREW MILLER QC**  
NMA Civil/Commercial Mediator of the Year 2020/2021 UK International Mediator and Arbitrator based at 2TG Panel Mediator on IPOS, CEDR, RICS (President's Panel) & M4CI panels FCI Arb and Trustee of CI Arb London, United Kingdom

**MR. MOHAMMED ZAMAN QC**  
Barrister, Queen's Counsel at No5 Barristers' Chambers Director, Turkish British Chamber of Commerce and Industry London, England, United Kingdom



**MR. ARVIND NAYAR**  
Senior Advocate & 'Door Tenant at 4 New Square' U.K.

**DR. AMAN HINGORANI**  
Advocate-on-Record and Mediator, Supreme Court of India; Arbitrator; Author, Unraveling the Kashmir Knot



**MR. TARIQ KHAN**  
Registrar International Arbitration and Mediation Centre Hyderabad

**MR. SHASHANK GARG**  
Author, Independent Counsel & Arbitrator Chambers of Shashank Garg



**MS. IRAM MAJID**  
IMI, AICM, MCI Arb Director, Indian Institute of Arbitration and Mediation Executive director of Asia Pacific centre for Arbitration and Mediation

**ADV. SAMEER SHAH**  
Senior Partner, Trust Legal (World Renowned Mediation Lawyer)





# S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 2.0

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## LLOYD LAW COLLEGE

Date: 05 to 07 March 2021 | zoom



Chief Guest - Valedictory Ceremony

## Hon'ble Mr. Justice Kurian Joseph

Former Judge, Supreme Court of India

### JUDGES - FINAL ROUND

Sunday 07 March, 2021, 02 PM IST (08:30 AM GMT)



**MR. ANDREW MILLER QC**

NMA Civil/Commercial Mediator of the Year 2020/2021 UK  
International Mediator and Arbitrator based at 2TG Panel Mediator on IPOS, CEDR, RICS (President's Panel) & M4CI panels FCIArb and Trustee of CIArb London, United Kingdom

**MR. MOHAMMED ZAMAN QC**

Barrister, Queen's Counsel at No5 Barristers' Chambers  
Director, Turkish British Chamber of Commerce and Industry London, England, United Kingdom



**MR. SUDHIR KUMAR JAIN**

Principal District & Sessions Judge  
Rouse Avenue District Courts Accredited Mediator by International Mediation Institute, Holland



**MR. SUDHIR MISHRA**

Advocate  
Founder & Managing Partner  
Trust Legal (Advocates & Consultants)  
Door Tenant at No. 5 Barristers' Chambers, London



**MR. SAMEER SHAH**

Advocate & Senior Partner  
Trust Legal (Advocates & Consultants)



**DR. AMAN HINGORANI**

Advocate-on-Record  
Supreme Court of India  
Arbitrator & Mediator

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## S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 2.0

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**LLOYD LAW COLLEGE**

Date: 05 to 07 March 2021 | zoom

### JUDGES - SEMI FINAL ROUNDS

Sunday 07 March 2021, 10 AM IST



**MS. PUSSHP GUPTA**

Advocate Mediator  
Mediation Trainer  
Director, Association for  
India International Mediation &  
Arbitration Services



**MS. PETAL CHANDHOK**

Advocate & Partner  
Trust Legal (Advocates  
& Consultants)



**MS. IRAM MAJID**

IMI, AICM, MCIArb  
Director  
Indian Institute of Arbitration & Mediation  
Executive Director, Asia Pacific Centre  
for Arbitration & Mediation



**DR. RAJESH K. SEHGAL**

Head, Legal & Regulatory  
Compliance (Asia Pacific)  
TRINA SOLAR, Singapore



**MR. SRIDHAR POTARAJU**

Advocate-on-Record  
Supreme Court of India



**MR. E. O. MENDES**

IIAM Mediator & Advocate

# JUDGES - OTHER ROUNDS



**MR. SIBIN K. RAGHAVAN**  
Trained/Certified Mediator and Arbitrator from Indian Institute of Arbitration and Mediation (IIAM)



**MR. SIDHARTH DAS**  
ICC certified Arbitrator  
WIPO certified Mediator and Arbitrator



**MR. P. SHRIKANT BARJE**  
Director, State Bank Institute of Learning & Development, Pune



**MS. NILMANI GANDHI**  
Proficient Mediator, Qualified Arbitrator



**MR. PRAMOD SETH**  
ADR Professional, Insolvency Professional (IP)  
Registered Valuer (SFA) (RV)



**MR. MOHIT MOKAL**  
Advocate & Mediator



**MR. ABHISHEK YADAV**  
Advocate & Mediator



**MS. SAMEENA SYED**  
Advocate, Madras High Court  
Member of renowned ADR Institution



**MS. RAVEENA DEWAN**  
Associate, Singhania & Partners LLP  
Litigation and Dispute Resolution



**MS. SHIKHA MEHRA**  
Law Researcher, Delhi High Court



**MR. MRIDUL GUPTA**  
Advocate & Mediator



**MR. N. A. GHARKAR**  
Advocate & Mediator  
(IIAM Accredited)



**MR. SHANMUGA DEV**  
Managing Committee member of Kovise  
Foundation Conflict Resolution International

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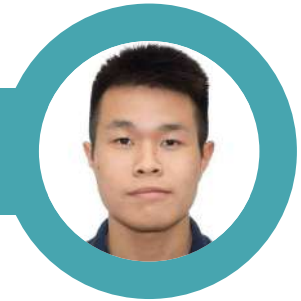


# S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 2.0

## WINNERS



**Best Mediator**  
**Aanchal Bhardwaj**  
Delhi Metropolitan Education



**Runner Up Mediator**  
**Nam Chng Hou, Erik**  
Singapore Management University



**Best Final Speaker**  
**Anushka Nayar**  
Rajiv Gandhi National University of Law



**Best Performer-Preliminary Round**  
**Dhaman Trivedi**  
Dr. RMNLU, Lucknow



**Best Client-Preliminary Round**  
**Pragati Dhawan**  
Campus Law Centre



**Best Mediator-Preliminary Round**  
**Savio Travasso**  
V. M. Salgaocar College of Law



**Spirit of SKMMIMNC**  
**Nam Chng Hou, Erik**  
Singapore Management University



**Best Counsel-Preliminary Round**  
**Mihir Dawar**  
Symbiosis Law School, Pune



# S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 2.0

## WINNERS



**Runner Up Negotiators**  
Jindal Global Law School



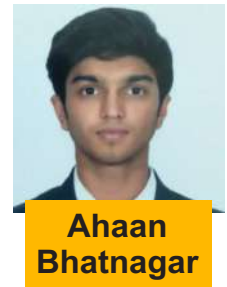
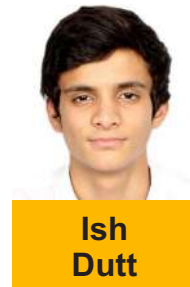
**Best Negotiators**  
RGNUL, Patiala



**Best Performer-Preliminary Round**  
Dr. RMNLU, Lucknow



**Special Reference SKMMIMNC, SLS, Pune**



**Overall Best Team, Jindal Global Law School**



**Best Mediation Plan, Dr. RMNLU Lucknow**



**Best Mediation Plan, Manipal University Jaipur**



# **S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 3.0**

&

## **TRUST LEGAL CLIMATE LAW STUDENT OF THE YEAR AWARD**

**Date: 25 to 27 March 2022 |  zoom**



## DEFINITION CLAUSES

1. **“BATNA”** shall refer to the Best Alternative to a Negotiated Agreement and refers to the best thing a Party can do, without the consent of the other Party, if the Parties fail to reach an agreement.
2. **“CAUCUS”** shall refer to a separate meeting between the Mediator and a Team. During the Caucus, the overall time of the Mediation Session continues to run.
3. **“CLARIFICATIONS”** shall refer to procedural order(s) and/or any clarification(s) issued by the Organizing Committee.
4. **“CLIENT”** shall refer to a participant from a Negotiating Team who plays the role of the Client in the Mediation Session.
5. **“COMPETITION”** shall refer to S. K. Misra Memorial International Mediation and Negotiation Competition 2.0.
6. **“CONFIDENTIAL INFORMATION”** shall refer to the confidential elements to be considered in determining the strategy and tactics of the Negotiators Teams in a given Mediation Session. The Confidential Information is for exclusive use of each team and shall not be disclosed to the opposing team.
7. **“COUNSEL”** shall refer to a participant appointed to act as the Legal Counsel in a Mediation Session. **“IST”** shall refer to Indian Standard Time.
8. **“MEDIATION PROBLEMS”** shall refer to the official problems for the Competition released by the Organizing Committee.
9. **“MEDIATION PLAN”** shall refer to written case analysis as mentioned in Annexure 'A' of the Brochure.
10. **“MEDIATION SESSION”** shall refer to a session during which the Teams will simulate a mediation procedure pursuant to rules.
11. **“ORGANIZING COMMITTEE”** shall refer to the Organizers of the given Mediation and Negotiation Competition.
12. **“PRELIMINARY ROUNDS”** refers to the Oral Rounds in the International Round which will determine which teams shall advance to the Quarter Final Rounds.
13. **“REQUESTING PARTY”** is the party to which the Competition has assigned the role of the party which has requested the negotiation.
14. **“REQUEST FOR CLARIFICATIONS”** shall refer to an official request to clarify the problems submitted by a Team within the time stipulated.
15. **“RESPONDING PARTY”** is the party to which the Competition has assigned the role of the party which has to respond to the request for the negotiation.
16. **“RULES”** shall refer to the Official Rules of the Competition and shall be applicable to any supplementary Rules published by the Organizing Committee.





# ORGANISATION OF COMPETITION

## About The Competition

Lloyd Law College is highly overwhelmed to announce the Third Edition of S.K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 2022 powered by Trust Legal Advocates & Consultants. The Second Edition of this Competition set a benchmark by registering the highest number of Registrations among the world. With the Provisional Registrations reaching up to 450, LLC broke all the records. Lloyd is back again with the spirit of creating another history in terms of spreading the knowledge of Mediation and Negotiation among the maximum number of Law Students. The Objective of this Competition is to promote the use of Alternative Dispute Resolution among the budding lawyers with a mindset equipped to effectively resolve the dispute.

## Language:

The Official Language of this Competition will be English.

## Eligibility & Participation

- i. This Competition is open for all the law students across the world. However there is a limit of 4 teams per university
- ii. Each Participant must be a current Undergraduate Student of their respective institution. In exceptional circumstances, the Organizing Committee may grant eligibility to institutions with Degree programs in International Relations, provided that adequate instructions in International Law will be available to all members of the team.

## Stages of the Competitions

This Competition will comprise of total 6 rounds:

- i. Green (Preliminary) Rounds (2) (*Annexure-A*)
- ii. Octa-Final Round (1)
- iii. Quarter Final Round (1)
- iv. Semi Final (1)
- v. Final Round (1)

## Registration Process

Any Interested team across the world can register for this Competition according to the procedure laid down here under:

- i. The Team shall complete the Provisional Registration on or before 22nd January 2022 through the given link of Google Form: <https://forms.gle/fNZkWUaVxt7XF4A39>
- ii. Upon receiving the confirmation of the vacant slot from the Organizing Committee, the Teams must confirm their Final Registration on or before 29th January 2022.
- iii. Registration Fees for an Indian Team is Rs. 5000/- and for any International Team is USD 70.
- iv. **Kindly Note that once the payment is made, it is non-refundable in any circumstances.**



## Team Composition

- i . Each Participating team shall comprise of 3 members:
  - a) One Neutral Mediator
  - b) One Client
  - c) One Counsel
- ii. Four Teams per University are allowed to participate.
- iii. There will be Separate Problems for different rounds with different Confidential Information in each round.

## Team Identification and Anonymity Rule

- i . After Registration, each Participating team will be provided with a Team Code which will serve as their **Unique Identification Number (UIN)**. All Communications must be made in reference to this UIN.
- ii. None of the Teams are supposed to reveal their Institution Name or any other details to other teams or the judges. All communication must be made in regard to the UIN.

## Dress Code:

The Dress Code for this Competition is strictly formals. Any Violation of the Dress code will lead to disqualification of the participating team from the Oral Rounds.

## MEDIATION PROBLEM

### Release of Mediation Problem

- i. Each Mediation Problem will consist of General Information for all the parties.
- ii. There shall be a total of 6 Rounds in this Competition. There shall be different problems in each round.
- iii. The Mediation problem for all the rounds will be sent to the teams via mail on or by 31st January 2022.
- iv. The Mediation Problem shall be self-contained and teams shall be prohibited from deviating from the facts provided in the problem in any manner possible, including the Background Story, the misrepresentation of facts, or the creation of new facts. However, teams may reasonably interpret the problem in order to reasonable conclusions.

### Clarification to the Mediation Problem

- i. Each team may submit to the Organizing Committee on or before 10th February 2022 a maximum of three written question for clarification or interpretation of the General Information per problem.
- ii. All the Questions for Clarifications is to be submitted via the Google Form that shall be provided by the Organizing Committee on 5th February 2022.
- iii. All Clarifications will be released on or before 20th February 2022.

## Confidential Information

- i. The Confidential Information for all rounds will be released via mail (30 minutes before the
- ii. Rounds).

The Teams are prohibited from disclosing the Confidential Information to their Mediator or other party

- iii. during or before the competition.

The Mediators shall have no access to the Confidential Information of any of the party's before or during

- iv. the competition.

## MEDIATION SESSION PROCEDURES

### General Procedures

#### i. Timing:

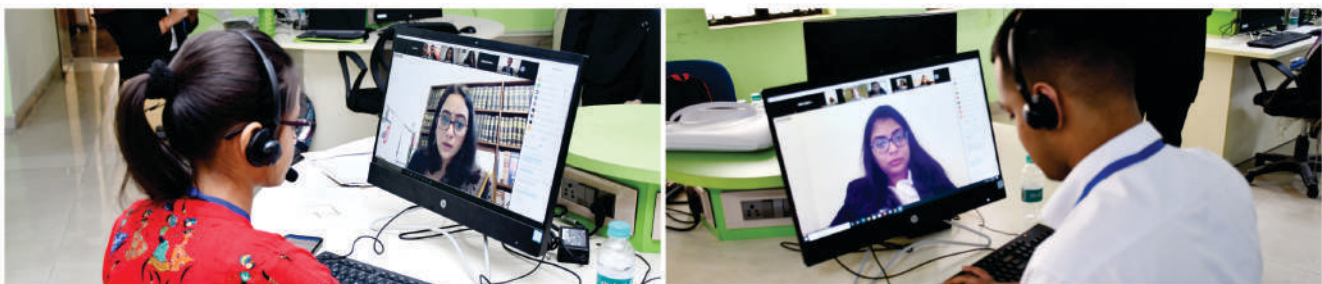
a) The Timing of the Rounds is designated in the following manner:

Sl. No.	ROUNDS	SESSION TIME	CAUCUS TIME	FEEDBACK TIME	TOTAL TIME
1.	Preliminary Rounds (I & II)	45 minutes	15 minutes	15 minutes	75 minutes (1 hour 15 minutes).
2.	Octa Final Rounds	45 minutes	15 minutes	15 minutes	75 minutes (1 hour 15 minutes).
3.	Quarter Final Rounds	45 minutes	15 minutes	15 minutes	75 minutes (1 hour 15 minutes).
4.	Semi Final Rounds	60 minutes	15 minutes	15 minutes	90 minutes (1 hour 30 minutes).
5.	Final Rounds	75 minutes	15 minutes	15 minutes	105 minutes (1 hour 45 minutes).

b) The Participants are supposed to strictly adhere to the timings, mentioned above.

c) During the competition, if the party is in need of more time than allotted, they may ask from the judges for same. It's up to the discretion of the judges.

d) However, the Feedback Timing may increase as per the judges.







## ii. Breaks

- ▮ The Team can ask for a break during the Mediation Session of or not more than 2 minutes.
- ▮ The Objective of the Break should be to have a team discussion where the Team shall be sent to the Break Out Room for the same. However, the time shall not exceed as given above in any circumstances.

## iii. Caucus

- ▮ During each Mediation Session, the Mediator as well as the parties are allowed to call for caucus.
- ▮ The Competing Team should call for caucus when they believe that they need input from the Mediators or there is some Confidential Information which they are not comfortable in sharing during the Joint Session. A reasonable use of caucus from the parties will be evaluated. A Caucus must not be used for any clarification related to the Preliminary Rounds.
- ▮ Each team will be allotted 7.5 minutes for a caucus in each round. Thus, the whole caucus for both the parties will last for not more than 15 minutes.
- ▮ There is no provision for Cross-caucus.

## iv. Appropriate Use of Caucuses

Caucuses can be a useful tool in mediation under specific circumstances. Competing Teams should call for a Caucus when they consider that they need input from the Mediator during a Caucus to progress the Mediation. Students however are strongly encouraged to spend the majority of the Mediation in joint session in order to be able to communicate directly with the other Party. A Competing Team's reasonable use and non-use of Caucuses will be evaluated by Judges according to the Score Sheet. Often, the decision not to call for a Caucus might be more sensible within the circumstances of the specific Mediation than to call for a Caucus. A Caucus should not be used to seek clarification of the Competition Rules or any procedural matter.

Examples of the appropriate use of a Caucus are when a Competing Team:

- ▮ Wishes to clarify an issue or issues within the Problem or otherwise seek advice or guidance from the Mediator;
- ▮ Wishes to share with the Mediator facts, concerns, interests, or information that are or might be relevant to the progress of the Mediation to determine how and when it might be best to present such facts or information to the other Competing Team;
- ▮ Wants to explore or make an offer/proposal and/or explore with the Mediator how best to present the offer/proposal within the Mediation.

## Admitted Material During the Mediation Session

For the Mediation Session each Competing Team may bring and use its own prepared notes for its own use and may, if need be, make its own notes during the Mediation Session. All notes must be written on paper. Each Competing Team may also bring and use a calculator and a watch (or equivalent: stopwatch, timer, etc.) if it wishes to do so. Use of any other electronic devices, such as mobile phones of any type or any other



electronic devices, such as tablets, laptops, etc. and in particular any artifact capable of recording information is not permitted in the room where the Mediation Session takes place. Photography during the Mediation Session is also forbidden. This applies to Teams, Coaches, Professionals, Observers and Visitors. Only Judges and the Mediator with an active role in the session and the Organizing Committee constitute an exception to this Rule, to the extent that is necessary for performing their duties for the Competition.

## **Assistance to the Team- Permitted / Prohibited**

### **i. Permissible Assistance**

The Coach(es) may advise and assist their Team in its planning and preparation for the Competition, including in advance of the Final Rounds.

### **ii. Prohibited Assistance**

No person associated with a Competing Team, including the Coach(es), may give advice, assistance or instructions to, or communicate or attempt to communicate with any of the participants, and in particular with the two students forming a Competing Team, in any way, during the Mediation. Violation of this Rule, regardless of the substance thereof, and regardless of whether initiated by a participant or by any other person, may result in disqualification from the Competition of the whole Team with which the person is associated, as stated in Rule 8.0. Harmless error will not be a defense to a complaint based on violation of this Rule.

## **SCORING & EVALUATION**

### **Judgement Criteria**

- i. The Score Sheet and Judging Criteria for the Mediation Plan as well as Oral Rounds shall be mentioned in the Subsidiary Rules that shall be released letter.
- ii. The Judges would be duly briefed with the Judging Criteria prior to the Competition.
- iii. The Scoring of the Mediator and the Negotiators (Client-Counsel) will be done separately.
- iv. The Final Decision will always be in the hands of Respective Judges and the Organizing Committee.

### **Feedback Session**

- i. The Feedback Session shall last for not more than the timing mentioned for each round. However, it may extend as per the Judge's discretion .
- ii. The Feedback shall be provided to the Teams prior to the Scoring.

### **Communication Between Parties**

The Competition is an educational event that seeks to encourage the open exchange of ideas, experience and know-how between students and Professionals from different countries, cultures, generations and backgrounds. Accordingly, exchange and dialogue between Judges and Mediators with Teams outside the Mediation Session is permitted and indeed encouraged (including regarding the Mediation Plans), subject to the principles of independence, impartiality and neutrality.

Professionals are invited to share their insights with students about a particular Mediation Session or their practice in general. Nevertheless, Professionals are under a duty of confidentiality and must not reveal to any Team its or any other Teams' scores for a particular Mediation Session or the content of any Confidential Information, Teams are also under a duty of confidentiality and must not reveal the Confidential Information outside the Mediation. During the Mediation, only the two Competing Teams, the Mediator, the Mediation Session Supervisor and a member of the Organising Committee (if any) are allowed to speak, whereas anybody else present in the room must observe silence.

## Rules for advancement to the further rounds

- i. During the Preliminary Rounds, each team shall compete in both the preliminary rounds.
- ii. Top 8 teams shall qualify for the Quarter Final Rounds.
- iii. For the Semi-Finals as well as for Finals, the teams need to knock-out the other team in Quarter-Final Round and Semi-Final Round respectively.
- iv. The Quarter-Final Match-up will be determined using the following systems:
  - /// 1st Ranked Team v. 5th Ranked Team
  - /// 2nd Ranked Team v. 6th Ranked Team
  - /// 3rd Ranked Team v. 7th Ranked Team
  - /// 4th Ranked Team v. 8th Ranked Team
- v. The Semi-Finals Match-up will be determined using the following system:
  - /// 1st Ranked Team v. 3rd Ranked Team
  - /// 2nd Ranked Team v. 4th Ranked Team
- vi. The Final Match-up will be determined using the following system:
  - /// 1st Ranked Team v. 2nd Ranked Team





## MEDIATION PLAN

### About a Mediation Plan

The Mediation Plan is the written strategy adopted by the parties. Each Team needs to prepare the Mediation Plan from the both sides i.e., Requesting as well as Responding Party.

### General Rules of Submission of Mediation Plan

The Mediation Plan for the Preliminary Rounds must not be more than 2 pages in Times New Roman Font, 12-Font Size and 1.5 spacing. Any deviation from this format will not be accepted. All the Mediation Plans will be scored individually and the highest scoring team will be rewarded with the Best Mediation Plan at the end of the Competition.

### Format of Mediation Plan

The Headings under the Mediation Plan should be as mentioned below:

- i. **Mediation Strategy:** The Competing Party's Strategy with its goal and objectives and its likely success for achieving a good outcome should be mentioned.
- ii. **Division of Roles and Responsibilities between Client and Counsel:** Explain the division of roles and responsibilities between the Client and Counsel during the Mediation. Also, explain briefly why the Competing Party chose that particular responsibility sharing by reference to the problem.
- iii. **The Competing Party's Underlying Interests:** Mention in brief the interests that the Competing Party has planned to advance in the Mediation session with reference to the problem.
- iv. **The Competing Party's BATNA:** Mention about the Best Alternative to Negotiated Agreement of the Competing Party.
- v. **The Other Party's likely Underlying Interest:** Describe what could be the likely underlying interest of the other party with reference to the problem.
- vi. **The Other Party's likely BATNA:** Describe what could likely be the Best Alternative to the Negotiated Agreement from the other party.

### Sample Mediation Plan

The Sample Mediation plan can be accessed from the website of SKMMIMNC.





## **S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 3.0**

### **AWARDS**

<b>S.No.</b>	<b>CATEGORY</b>	<b>CASH AWARDS</b>
1.	Best Negotiating Team	Total : Rs. 1,50,000/- * (One lack fifty thousand only)
2.	Runner Up Negotiating Team	
3.	Best Mediator	
4.	Runner Up Mediator	
5.	Best Mediation Plan	Rs. 10,000/-
6.	Best Opening Statement (Mediator)	Rs. 10,000/-
7.	Best Opening Statement (Negotiator)	Rs. 20,000/-
8.	Best Team Work between Client and Counsel	Rs. 20,000/-
9.	Best Relationship building with other team	Rs. 15,000/-
10.	Best Creative Solution	Rs. 10,000/-
11.	Best Acknowledgment of Cultural Differences	Rs. 10,000/-
12.	Best Mediation Advocacy	Rs. 10,000/-
13.	Best Performance - First Time Participating Team*	Rs. 15,000/-

*The above-mentioned cash prize shall be shared within the above mentioned four categories commensurate to their Final Score. Eg: Final Score of these 4 categories is 80/100; 75/100; 72/100 & 65/100, the total prize money shall be shared within the ratio of 80:75:72:65.*

*\* First Time Participating Team in SKMMIMNC.*



# S. K. MISRA MEMORIAL INTERNATIONAL MEDIATION AND NEGOTIATION COMPETITION 3.0

## TIMELINE

Sl. No	Event	Date
1.	Registration - Opening	01 January 2022
2.	Provisional Registration - Closing	12 February 2022
3.	Final Registration - Closing	19 February 2022
4.	Mediation Problem (Green Rounds) - Release	21 February 2022
5.	Questions for Clarification - Closing	27 February 2022
6.	SKMMIMNC 3.0 - Workshop	05 March 2022
7.	Submission of the Mediation Plan - Closing	18 March 2022
8.	Preliminary / Green Rounds	25 March 2022
9.	Octa Final & Quarter Final Round	26 March 2022
10.	Semi Final and Final Round / Valedictory Ceremony	27 March 2022

**Kindly Note:** Any change in the above-mentioned date is subject to the decision of the Organizing Committee. Any change made shall be informed immediately.

## MISCELLANEOUS

- i. Any request or query related to the organization and administration of the competition will be directed to the Organizing Committee at [skmmimnc@lloydcollege.edu.in](mailto:skmmimnc@lloydcollege.edu.in). No team shall approach any of the Judges or Panelists directly.
- ii. The Complete Guidelines related to Online Mode will be sent to the participants via mail after receiving the Registration.
- iii. All the registered team is bound to abide by the Rules.
- iv. Any Decision of the Organizing Committee in organization, execution, competition and administration of the competition is final and not subject to appeal.
- v. The Organizing Committee reserves the right to add detailed regulations at any time if they are deemed necessary.







## TRUST LEGAL CLIMATE LAW STUDENT OF THE YEAR AWARD

### Annexure - A Preliminary / Green Rounds

**“YOU ARE ALL CLIMATE LAWYERS NOW”**

**-John Kerry, General Assembly 2021**

**American Bar Association Hybrid Annual Meeting**

Lloyd Law College feels extremely proud to announce the First Ever '**Green Rounds**' in the S K Misra Memorial International Mediation And Negotiation Competition 3.0. Being a citizen of India as well as a part of the Legal Fraternity, the Law Student holds responsibility to protect the Mother Nature.

For the very first time across the world, S K MISRA Memorial International Mediation And Negotiation Competition in association with Trust Legal (Advocates and Consultants) introduces a dedicated preliminary round of the competition on UN Sustainable Development Goals (UN-SDG). The Objective to bring this unique Round is not only to promote a sense of responsibility among the law students but also to invite them to culture and promote the vision of '**Don't be mean, Go Green**'.

To beautify the glory of this round, Trust Legal (Advocate & Consultants) is announcing the **TRUST LEGAL CLIMATE LAW STUDENT OF THE YEAR AWARD**. All the participants qualifying for the Octa-Final rounds shall be eligible to compete further for this Prestigious Category of Award. However, the Final Selection shall depend upon further criteria. The same shall be notified via the Subsidiary Rules that shall be released at the later stage of this competition.

We encourage the Law Students across the World to participate, learn and grow as a Climate Lawyer.



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